

Learn iT!

Bio-Science Technology company partners with Learn iT! for ongoing desktop training

"I don't think we would have been able to meet such a high demand [for training] if we did not have this partnership with Learn iT! wired." -Richard, Organization Development & Training Manager

Situation:

This leading Life Science Research firm, located in Hercules, CA, distributes a broad range of products for the life science and clinical diagnostic markets. The company employs over 6,300 people and serves research and industry customers worldwide through its global network of operations. This group is known for its pioneering work in electrophoresis, DNA amplification, chromatography, imaging gene transfer among several other advances.

Richard, the company's Organizational Development and Training Manager, arrived to the company with a goal in mind: to build a training model on a set of core skills in order to make his organization's employees more effective. He wanted to assess the current training program to draw out possible pain points that may need to be addressed. Under his previous learning solutions vendor, the company faced issues of class cancellations, high registrant no-shows. After reviewing student evaluations, whose marks averaged 6.5 of 10 for overall satisfaction, it was obvious they had to reassess their training partnership and perhaps move forward with a new training partner.

Solution:

Richard had prior experience with [Learn iT!](#) and approached them to become his company's new learning solutions partner. As an instructor himself, he wanted a vendor with quality instructors and valuable training, while being conscious of the clients' bottom line.

Learn iT! gave Richard an opportunity to audit one of its courses in order for him to gauge the quality of training Learn iT! provides. After attending, he decided to partner with Learn iT! to develop a cluster of trainings around Microsoft's Office 2003; scheduling onsite classes from beginner to advanced-level skill sets and providing 3-4 courses per month. Because of Learn iT!'s flexibility and accommodating service, the organization was able to provide its employees the right tools for their training needs and goals.

Result:

Since their partnership with Learn iT! this Life Science Research firm has seen vast improvement and success: over 400 employees have gone through the training curriculum, a noticeable increase in attendance, a demand hike from students inquiring about advanced courses, and average student evaluation scores dramatically increasing from mediocre scores to an impressive 8.5 - 9 out of 10 for overall satisfaction.

Overview:

Customer: Life Science Research Firm

Number of Employees: 6300+

Location: Hercules, CA

Industry: Electronic Design Automation

Solution: Ongoing Desktop Training

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